

AITA

The problem of a market

We are on the cusp of a global energy transformation. Why it is so slow?

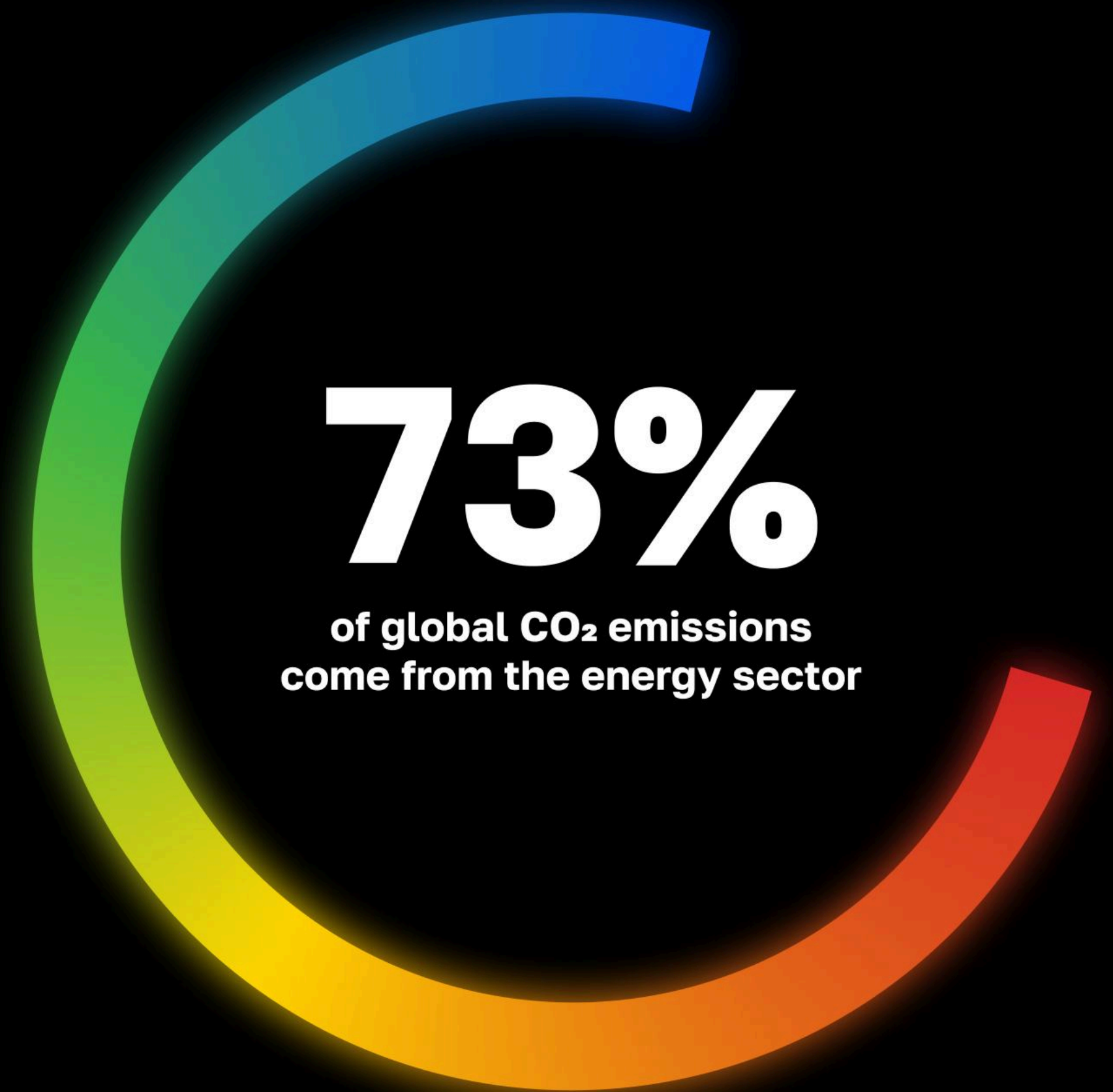
Over the past five years, the world has spent €1.1 trillion just to mitigate climate disasters. The energy sector is a major CO₂ emitter – directly impacting our climate.

Even Europe's most promising energy projects take 3 years to launch.

The problem isn't capital. The problem is **coordination**.

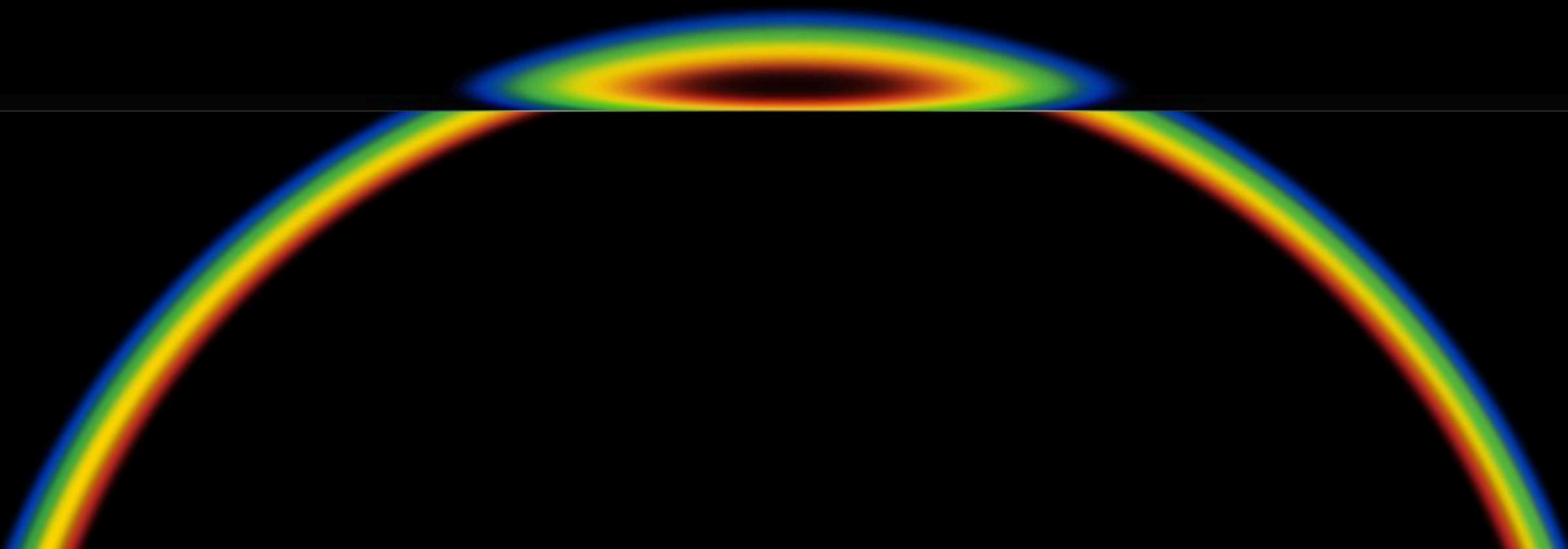
With one unified system, **this could be months – not years.**

It's time to change the rules of the game.



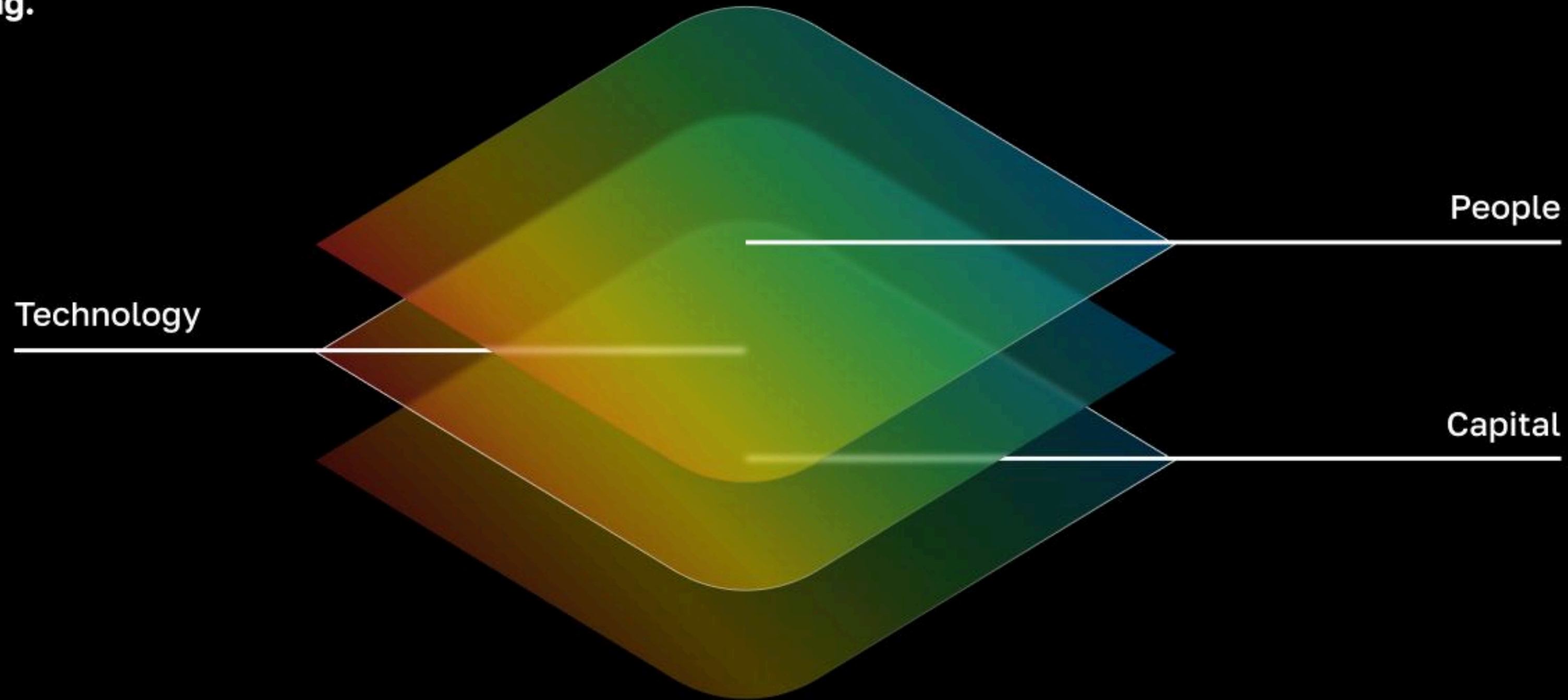
OUR MISSION

Get the green transition
done



WHAT IS AITA

**AITA is a next-generation energy company.
We run the full lifecycle of renewable energy
- from idea to decommissioning.**



All in one orchestrated system.



WHAT & HOW WE DO IT

Building a global system for clean energy - so anyone, anywhere can buy it affordably.



Physically

Supply, engineering, construction, permits, SPVs, capital and asset management - end-to-end on the ground.



Platform

The core of the company - connects all these processes, automates them, and makes them faster.



Built for everyone across the clean-energy chain - six audiences one platform.



THE AITA EDGE

End-to-end execution

One company, one workflow, one accountability – from idea to operations to trading. No handoffs between vendors.

AI-powered intelligence

Engineering, audit, and decisions accelerated by AI. Recovers stuck projects, shrinks development cycles from years to months.

Physical + Digital DNA

Our people on the ground in projects, our platform orchestrating every step. We see the market sharper and earlier than anyone purely physical or purely digital.

Multi-market expertise

Active across UA, PL, DE, CZ, RO – real local intelligence from regulatorily diverse markets, not theoretical models.



DMYTRO MEKHED

Co-CEO & Chief Architect

Background

15+ years designing high-load, secure, distributed architectures. Former CTO of KUNA crypto exchange — led the full architecture redesign and built the IT organization. Earlier CTO at SK-Consulting/ESKA Security, blockchain architecture specialist.



IVAN SHUMLIANSKYI

Co-CEO & Co-Founder

Background

14+ years building renewable energy projects. Co-founded CLARS — grew it from greenfield development to a full energy investment company. Co-founded and scaled Westing Management (EPC, BESS, solar) internationally from zero. Co-owner of Energy Essence (UK), bringing Ukrainian RES expertise to the global market.



WHAT WE HAVE DONE PLATFORM

Project & Capital

Project Portfolio, SPV Management,
Deal Room, Financial Modeling

Engineering

Auto Engineering (3D BIM + AI)

Sales & CRM

CRM, Marketplace*, Commerce
& Procurement

Knowledge & Data

DataRoom, Audit & Compliance

Workflow & AI

Tasks & Workflow, Chat, AI
Copilot, Analytics, Notifications

Community

Social Network



WHAT NEXT – PLATFORM

In progress

Planned

Future

Equipment Localization

EU conformity tracking

Auto Development

AI-driven project
lifecycle progression

Investor Portal

Dedicated UI for
portfolio investors

Asset Management

O&M, monitoring, post-
COD operations

Logistics

Supply chain,
shipping, customs

AITA.Exchange

Virtual DSO

PLATFORM IN NUMBERS

projects

50+

In active development across 5 countries (UA, PL, DE, CZ, RO)

MW

750+

Planned capacity – solar, BESS, hybrid

CAPEX

\$412M+

In pipeline

4 Ready-to-Build

Projects fully de-risked

26 Procurement orders

with Tier-1 suppliers (Jinko, LONGi, Deye, Huawei, Great Power)



COMPANY TRACTION



Pipeline 294 leads

27 ≥30% + 12 ≥50% close probability

Weighted
revenue

Projects:
€55.1M

Equipment:
€3.6M



Round Seed

Raising **€1.3M** (open)



THANK YOU!

Let's get the green
transition done –
together.

www.aita.world



Dmytro Mekhed
[LinkedIn](#)
+34 695 526 230



Ivan Shumlianskyi
[LinkedIn](#)
+34 654 173 544

